

**DOMESCO  
MEDICAL IMPORT EXPORT JSC**

**SOCIALIST REPUBLIC OF VIETNAM**  
Independence – Freedom- Happiness

SỞ GIAO DỊCH CHỨNG KHOÁN  
TP. HỒ CHÍ MINH No: 343/ CV/KT/DMC

Cao Lãnh city, 30<sup>th</sup>, March 2017

**ĐẾN** Số: 11737  
Ngày: 11/03/17  
Chuyển: NY  
Lưu hồ sơ số:

**To: STATE OF SECURITIES COMMISSION OF VIETNAM  
HO CHI MINH STOCK EXCHANGE**

*"About clarifying fluctuation of profit after tax on both audited financial statements in 2016 was higher than 10% compare to 2015"*

Per Circular No.155/2015/TT-BTC issued on 06/10/2015 by Ministry of Finance, which regulates the information disclosure on the stock market.

DOMESCO Medical Import Export JSC (Stock code: DMC) would like to clarify the fluctuation of profit after tax on both audited separate and consolidated financial statements in 2016 compare to 2015 as below:

**Separate financial statements in 2016:**

Target	2016	2015	Increase/decrease	
			Absolute	Rate
Net revenue	1,287,207,190,566	1,232,166,472,452	55,040,718,114	4.47%
Manufacturing goods	1,146,273,400,336	1,023,386,878,278	122,886,522,058	12.01%
% Manufacturing goods	89.05%	83.06%	6.00%	7.22%
Cost of goods sold	789,645,767,839	823,200,895,409	(33,555,127,570)	-4.08%
% COGS	61.35%	66.81%	-5.46%	-8.18%
Gross profit	497,561,422,727	408,965,577,043	88,595,845,684	21.66%
% Gross profit	38.65%	33.19%	5.46%	16.46%
Profit after tax	168,466,412,557	142,751,926,320	25,714,486,237	18.01%

Profit after tax on the 2016 audit separate financial statements was VND 168.47 billion increased by 18.01% correspond to VND 25.71 billion compare to 2015 result due to following reasons:

- Net revenue increased by 4.47% in which revenue of manufacturing goods rose by 12.01% compare to previous period, the portion of manufacturing goods in total revenue increased from 83.06% to 89.05% and this is also the main group contributing to Company's profit.
- Cost of goods sold was managed better thus it decreased by 5.46% compare to 2015 figure which lead to the gross margin increased from 33.19% to 38.65% (# VND 88.6 billion).

**Consolidated financial statements in 2016:**

Target	2016	2015	Increase/decrease	
			Absolute	Rate
Net revenue	1,289,294,177,246	1,234,030,822,452	55,263,354,794	4.48%
Manufacturing goods	1,146,273,400,336	1,023,386,878,278	122,886,522,058	12.01%
% Manufacturing goods	88.91%	82.93%	5.98%	7.21%
Cost of goods sold	790,585,525,683	824,272,566,319	(33,687,040,636)	-4.09%
% COGS	61.32%	66.80%	-5.48%	-8.20%
Gross profit	498,708,651,563	409,758,256,133	88,950,395,430	21.71%
% Gross profit	38.68%	33.20%	5.48%	16.49%
Profit after tax	168,641,474,543	141,559,279,406	27,082,195,137	19.13%

Profit after tax on the 2016 audit consolidated financial statements was VND 168.64 billion increased significantly by 19.13% or VND 27.08 billion compare to 2015 result due to following reasons:

- Net revenue increased by 4.48% in which revenue of manufacturing goods went up by 12.01% compare to previous period, the portion of manufacturing goods in total revenue climbed from 82.93% to 88.91% and this is also the main group contributing to Company's profit.
- Cost of goods sold was managed better thus it dropped by 5.48% compare to 2015 figure which lead to the gross margin increased from 33.20% to 38.68% (# VND 88,95 billion).

DOMESCO Medical Import Export JSC kindly reports to SSC, HOSE and Shareholders to notify.

Best Regards,

**DOMESCO Medical Import Export JSC**  
**GENERAL DIRECTOR**

**\* To:**

- As above
- Archive



*Lương Thị Hương Giang*